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# Islamic Republic of Iran Ministry of Petroleum Abadan Oil Refining Co. Supplier Evaluation Non-Manufacturer's Questionnaire

| - Company Information .1- Company's name:   | Ex -Name:   |        |
|---|---|--------|
| Registration Number:  |   |        |
| Registered Date & Place:  |   |        |
| .2 -Parent Company: (If any)  |   |        |
| .3 -Subsidiaries and associated conc  | ern Co.:  |        |
|   |   |        |
|   |   |        |
| Full Address:   |   |        |
|   |   |        |
| Tel. No.:   | Fax No.:  |        |
|   |   |        |
| Website:  If your sales office address is diffelease advise us and attach an office Full Address:   | *E-mail: rent from above or sales are conducted through another coial signed letter of authorization.   | ompany |
| If your sales office address is diffe<br>lease advise us and attach an offic  | rent from above or sales are conducted through another co   | ompany |
| If your sales office address is difference advise us and attach an office Full Address:   | rent from above or sales are conducted through another coial signed letter of authorization.  | ompany |
| If your sales office address is difference advise us and attach an office.  Full Address:  Tel. No.:  Website:  .4-Do you have any representative in No.                                    | rent from above or sales are conducted through another coial signed letter of authorization.  Fax No.:  *E-mail:  | ompany |
| If your sales office address is difference advise us and attach an office.  Full Address:  Tel. No.:  Website:  .4-Do you have any representative in No.                                    | rent from above or sales are conducted through another coial signed letter of authorization.  Fax No.:  *E-mail:  1 Iran or Middle East?  | ompany |
| If your sales office address is diffelease advise us and attach an office.  Full Address:  Tel. No.:  Website:  .4-Do you have any representative in No  Yes:   Exclusive  Sales            | rent from above or sales are conducted through another coial signed letter of authorization.  Fax No.:  *E-mail:  Iran or Middle East?  office Distributor Other (please specify) | ompany |
| If your sales office address is difference advise us and attach an office.  Full Address:  Tel. No.:  Website:  4-Do you have any representative in No Service Sales.  Registration Number: | rent from above or sales are conducted through another coial signed letter of authorization.  Fax No.:  *E-mail:  Iran or Middle East?  office Distributor Other (please specify) | ompany |

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|   | ibutor   | Stockist Representati | ve Engineering Branch       | others (Please specify) |  |
|---|----------|-----------------------|-----------------------------|-------------------------|--|
| Personnel 1 –Management:                    |          |                       |                             |                         |  |
| Position                                    |          | Full Name             | Direct Phone NO.            | E-mail Address          |  |
| President                                   |          |                       |                             |                         |  |
| Vice President                              |          |                       |                             |                         |  |
| Chairman of the Board                       |          |                       |                             |                         |  |
| Sales Manager                               |          |                       |                             |                         |  |
| After – Sale Service Mana                   | iger     |                       |                             |                         |  |
| Others                                      |          |                       |                             |                         |  |
| 2.2 -Total number of emp                    | loyees:  |                       |                             |                         |  |
| m should be specified).  Quality Management | supplied |                       | nfacturer and production st |                         |  |
| ISO Certificate                             | IMS [    | 9001:2000 1400        | I                           | ner(please specify)     |  |
| 0.1   |          |                       |                             |                         |  |
| Other certificates                          |          |                       |                             |                         |  |

### 5- Capabilities

- 5.1- Please mention the period of guarantee and warranty of your supplied product/s
- 5.2- Are your personnel available for after sale services? (Please enclose the relevant list/s in Iran or Middle East).
- 5.3 If you have received any performance report from your customers, international inspection companies or laboratories, please attach a copy.

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### 6- Performance Reference

6.1 - If you have already supplied product/s or services to Iranian clients especially to the Oil, Gas and Petrochemical Industries in the last 5 years, please complete the following table:

| NI. | Client |         | Cantus at Na | Donales et Dona      | MESC     | Otri | Value             | Vaan |
|-----|--------|---------|--------------|----------------------|----------|------|-------------------|------|
| No. | Buyer  | Company | Contract No. | <b>Product Desc.</b> | M.E.S.C. | Qty. | Value<br>Euro/USD | Year |
| 1   |        |         |              |                      |          |      |                   |      |
| 2   |        |         |              |                      |          |      |                   |      |
| 3   |        |         |              |                      |          |      |                   |      |
| 4   |        |         |              |                      |          |      |                   |      |
| 5   |        |         |              |                      |          |      |                   |      |

6.2-Please complete the following table for your contracts with other countries (Oil, Gas and Petrochemical Industries are in priority) in the last 5 years.

| No. | Client | Product Description | Quantity | Value<br>Euro/USD | Year |
|-----|--------|---------------------|----------|-------------------|------|
| 1   |        |                     |          |                   |      |
| 2   |        |                     |          |                   |      |
| 3   |        |                     |          |                   |      |
| 4   |        |                     |          |                   |      |
| 5   |        |                     |          |                   |      |
| 6   |        |                     |          |                   |      |

### 7- Financial Information

Please complete the following table for the last 3 years. Please furnish us with the certified balance sheets and incoming statement.

| Year | Annual<br>Sales | Annual<br>Turn Over | Current<br>Asset | Current<br>Liabilities | Asset/Liability<br>Ratio |
|------|-----------------|---------------------|------------------|------------------------|--------------------------|
|      |                 |                     |                  |                        |                          |
|      |                 |                     |                  |                        |                          |
|      |                 |                     |                  |                        |                          |

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| 8- Other Information and Capabilities:  |
|---|
|   |
|   |
|   |
|   |
| The signatory of this questionnaire guarantees trust and accuracy of all responses given herein.  |
| This statement is completed by:   |
| Signature:  |
| Title:  |
| Date:   |
| Company's Stamp:  |
| <ol> <li>Please provide us with the latest technical brochure/catalogue of your supplied product/s in the form of standard CD (PDF file) and in order to feed the received files in our system, please make sure the file size doesn't exceed 2.2 MB.</li> <li>Please attach any document/certificate that may assist us in assessment of your capabilities.</li> <li>When there is not sufficient space for a full reply, please attach additional sheet.</li> <li>Ministry of petroleum (N.I.O.C., N.I.G.C., N.I.O.R.D.C. and N.P.C.) assures that any information provided by suppliers will be treated as confidentially agreement and will have sole access to this information.</li> <li>Companies with an Iranian joint or with local investment for either sales service, stock or production facilities will be given priority.</li> </ol> |
| This part will be filled by A.O.R.C.  |
| Technical Evaluation: confirmed not confirmed sign.   |
| Final Evaluation: confirmed not confirmed sign.   |
|   |